

Green County Development Corporation Board Notes
January 16, 2020
Green County Courthouse, Monroe, WI

1. **Attendance:** Matt Urban (Blackhawk Technical College), John McNeil (Big Radio), Richard Thoman (Monroe City Council/County Board/AmericInn), John Bernstein (City of Brodhead), David Mosher (Mosher & Associates), Jane Curran-Meuli (Monroe Clinic), Joe Hunter (Colony Brands), Jesse Duff (Fehr Graham), Art Carter (Green County Board Chair), Joan Rufenacht (County Board), Drake Daily (Village of New Glarus), Nicole Witt (Badger State Ethanol), Dr. Tracy Pierner (Blackhawk Technical College), Cara Carper (Green County Development Corporation), Monica Sundal (Senator Tammy Baldwin's office).
2. **Call to Order:** Past President Matt Urban called the meeting to order at 7:34 am.
3. **Welcome of Guests:** Welcome to new GCDC board attendees Jane Curran-Meuli, the new CEO/President of Monroe Clinic and Nicole Witt of Badger State Ethanol. Welcome to Senator Baldwin's new regional representative Monica Sundal.
4. **Approval of Agenda:** Addition of presentation by Dr. Pierner re: "BTC Transportation and Public Safety Project." Motion by John McNeil; second by Art Carter. Motion carried.
5. **Approval of Minutes (December 19, 2019):** Motion by Joan Rufenacht; second by John Bernstein. Motion carried.
6. **Approval of Financials (December 2019/January 2020):** Motion by John McNeil; second by John Bernstein. Motion carried.
7. **Events Update/Staff Update:** Cara provided a written report and a brief update.
 - a. Small Business Development Center results for 2019: Discussion regarding how to measure results and show success stories.
 - b. Revolving Loan Fund Update: County RLF application approved for \$68,000. No Growth Opportunity Fund applications yet.
 - c. Talent Pipeline Management (TPM) Update: The cohort of Healthcare providers is on Strategy 4 (of 6). Cara will attend TPM training in 2020.
 - d. Broadband Grant Applications: Applications to the Public Service Commission were submitted in December. LiteWire for \$420,000 and BugTussel for \$1,000,371.
 - e. Annual Meeting Update: The date is Tuesday, February 25.
8. **BTC Transportation & Public Safety Project:** Dr. Pierner provided a presentation and a brochure about plans for the Public Safety and Transportation Center. The estimated cost is between \$16 and 30 million. Plans to break ground for the emergency vehicle track in June 2020.
9. **Community Roundtable/Partner Reports/Board member Business for the Good of the Order:** Due to time constraints, board members were asked to provide updates, rather than the roundtable.

Monica Sundal (Senator Baldwin's office) – Monica introduced herself. She has been Senator Baldwin's regional representative for 5 months. She looks forward to attending meetings. Monica is Senator Baldwin's "eyes and ears" for our region. She's interested to help fund good projects and connect with federal agencies. As far as legislation, it is likely the USMCA (new NAFTA) will pass. It will provide help for dairy farmers and crop production. The Senator is working on housing funds for first responders legislation.

Nicole Witt (Badger State Ethanol) – Nicole is Erik Huschitt's "right hand man." She's the Assistant Commodity Merchandiser and responsible for Quality Control. She announced that Badger State Ethanol just surpassed ONE BILLIONTH gallon of ethanol produced. Each day they receive 120 corn trucks and 40-50 distiller trucks.

David Mosher (Mosher & Associates) – David reminded the Board of the Founders Day banquet at Ludlow Mansion on Tuesday, May 12th. Dean Paul Robbins of the Nelson Institute for Environmental studies will be speaking on environmental issues. Also Gavin Luther, managing director of the UniverCity Alliance (also of the Nelson institute) will accompany.

Also the Monroe Golf Course is considering contracting with Applied Ecological to address the City of Monroe storm water run-off issue. The golf course is a private property tax paying entity. They have allowed the city to use the property for drainage. It hasn't been a problem until the last ten years or so where the frequency and quantity of rains have done course damage and increased the frequency of lost rounds of golf because of wet conditions. They are hoping to find a beneficial solution.

10. **Next Meeting:** Due to the Annual Meeting held Tuesday, February 25, the next GCDC Board meeting will be Thursday, March 19 at the Green County Courthouse.

11. **Adjourn:** Motion to adjourn by John Bernstein, second by McNeil. Motion carried.